

MARIANNE FAY
Director
Bolivia, Chile, Ecuador and Peru

28-Jul-2020

Mr. Eduardo González
Gerente General
Corporación Financiera Nacional B.P.
Av. Nueve de octubre 200 y Pichincha (Matriz)
Guayaquil, Ecuador

Re: IBRD Loan 9131-EC (Promoting Access to Finance for Productive Purposes for MSMEs)
Additional Instructions: Disbursement and Financial Information Letter

Dear Mr. González:

I refer to the Loan Agreement between *Corporación Financiera Nacional B.P.* (the “Borrower”) and the International Bank for Reconstruction and Development (the “Bank”) for the above-referenced Project. The General Conditions, as defined in the Loan Agreement, provide that the Borrower may from time to time request withdrawals of Loan Amounts from the Loan Account in accordance with the Disbursement and Financial Information Letter, and such additional instructions as the Bank may specify from time to time by notice to the Borrower. The General Conditions also provide that the Disbursement and Financial Information Letter may set out Project specific financial reporting requirements. This letter constitutes such Disbursement and Financial Information Letter (“DFIL”), and may be revised from time to time.

I. Disbursement Arrangements, Withdrawal and Reporting of Uses of Loan Funds

The *Disbursement Guidelines for Investment Project Financing*, dated February 2017, (“Disbursement Guidelines”) are available in the Bank’s public website at <https://www.worldbank.org> and its secure website “Client Connection” at <https://clientconnection.worldbank.org>. The Disbursement Guidelines are an integral part of the DFIL, and the manner in which the provisions in the Disbursement Guidelines apply to the Loan is specified below.

(i) Disbursement Arrangements.

The table in Schedule 1 sets out the disbursement methods which may be used by the Borrower, information on registration of authorized signatures, processing of withdrawal applications (including minimum value of applications and processing of advances), instructions on supporting documentation, and frequency of reporting on the Designated Account.

(ii) Electronic Delivery *(Section 10.01 (c) of the General Conditions).*

The Bank may permit the Borrower to electronically deliver applications (with supporting documents) through the Bank's web-based portal (<https://clientconnection.worldbank.org>) "Client Connection". This option may be affected if the officials designated in writing by the Borrower who are authorized to sign and deliver Applications have registered as users of "Client Connection". The designated officials may deliver Applications electronically by completing the Form 2380, which is accessible through "Client Connection". By signing the Authorized Signatory Letter, the Borrower confirms that it is authorizing such persons to accept Secure Identification Credentials (SIDC) and to deliver the Applications and supporting documents to the Bank by electronic means. The Borrower may continue to exercise the option of preparing and delivering Applications in paper form. The Bank reserves the right and may, in its sole discretion, temporarily or permanently disallow the electronic delivery of Applications by the Borrower. By designating officials to use SIDC and by choosing to deliver the Applications electronically, the Borrower confirms through the authorized signatory letter its agreement to: (a) abide by the Terms and Conditions of Use of Secure Identification Credentials in connection with Use of Electronic Means to Process Applications and Supporting Documentation, available in the Bank's public website at <https://worldbank.org> and "Client Connection"; and (b) to cause such official to abide by those terms and conditions.

II. Financial Reports and Audits *(Section 5.09 of the General Conditions)*

(i) Financial Reports. The Borrower, through the Project Coordination Team, shall prepare and furnish to the Bank not later than forty-five (45) days after the end of each calendar semester, interim unaudited financial reports ("IFR") for the Project covering the semester.

(ii) Audits. Each audit of the Financial Statements must cover the period of one fiscal year of the Recipient, or any other period agreed with the Association. The audited Financial Statements for each such period must be furnished to the Association not later than six (6) months after the end of such period.

III. Additional Instructions

Disbursements of loan proceeds for the Capitalization of the two new National Guarantee Fund (NGF) accounts to be opened exclusively and for purposes of Parts 2 b) and 2 c) of this project, will be made using the Advance method, through the Designated Account.

Advances for these parts of the Project, to be financed from Disbursement Categories 2 and 3 of the Loan Agreement will be made upon compliance with any disbursement conditions applicable to the respective Disbursement Category, as set out in Section III B.1.(b) to the Loan Agreement and in accordance with the provisions established in the Participation Agreement and the Project Operations Manual.

The Borrower will inform the Bank, of the financial institution and respective account numbers, for purposes of implementing Parts 2 b) and 2 c) of the project.

IV. Other Information

For additional information on disbursement arrangements, please refer to the Loan Handbook available on the Bank's website (<http://www.worldbank.org/>) and "Client Connection". The Bank recommends that you register as a user of "Client Connection". From this website you will be able to prepare and deliver Applications, monitor the near real-time status of the Loan, and retrieve related policy, financial, and procurement information. For more information about the website and registration

arrangements, or if you have any queries in relation to the above, please contact the World Bank by email at AskLoans@WorldBank.org using the above reference.

Sincerely,

Marianne Fay

Marianne Fay
Director
Bolivia, Chile, Ecuador and Perú
Latin America and the Caribbean Region

Attachments

1. Form of Authorized Signatory Letter
2. Six-month forecast
3. Interim unaudited Financial Report (IFR)

Schedule 1 : Disbursement Provisions

Basic Information					
Loan Number	9131-EC	Country	Republic of Ecuador	Closing Date	Section III B.2 of Schedule 2 to the Loan Agreement.
		Borrower	Corporación Financiera Nacional B.P.		
		Name of the Project	Promoting Access to Finance for Productive Purposes for MSMEs	Disbursement Deadline Date Subsection 3.7 **	Four months after the closing date.
Disbursement Methods and Supporting Documentation					
Disbursement Methods Section 2 (**)		Methods	Supporting Documentation Subsections 4.3 and 4.4 (**)		
Direct Payment		Yes	• Copy of receipt and/or supplier invoice.		
Reimbursement		Yes	• IFR in the format provided in Attachment 3 of the DFIL for the documentation of eligible expenditures to be financed from all Disbursement Categories, and in addition - evidence, in the form of a copy of a bank statement for each Fund account under the NGF, showing the respective capitalization of said Fund, will be required in regard to Disbursement Categories 2 and 3 of the Loan Agreement; - reports, as part of the IFR, specifically in regard to Disbursement Category 4		
Designated Account		Yes	• Six-month forecast, in the format provided in Attachment 2 of the DFIL, for requests for advances (advances can be made for eligible expenditures to be financed from all Disbursement Categories provided that any disbursement condition applicable to a specific Disbursement Category has been fulfilled); • IFR in the format provided in Attachment 3 of the DFIL for the documentation of eligible expenditures to be financed from all Disbursement Categories, and in addition - evidence, in the form of a copy of a bank statement for each Fund account under the NGF, showing the respective capitalization of said Fund, will be required in regard to Disbursement Categories 2 and 3 of the Loan Agreement; - reports, as part of the IFR, specifically in regard to Disbursement Category 4.		
Special Commitments		No	Not applicable		
Designated Account (Sections 5 and 6 **)					
Type		Segregated		Ceiling	Variable
Financial Institution - Name		Central Bank of Ecuador		Currency	USD

<i>Frequency of Reporting Subsection 6.3 (**)</i>	Semi-annually or more often, as needed	Amount	Six-month forecast approved by Bank.
Minimum Value of Applications (<i>subsection 3.5</i>)			
The minimum value of applications for Direct Payment is USD 1,000,000 equivalent.			

Authorized Signatures <i>(Subsection 3.1 and 3.2 **)</i> Withdrawal and Documentation Applications <i>(Subsection 3.3 and 3.4 **)</i>
<p>Authorized Signatures: A letter in the Form attached (Attachment 1) should be furnished to the Bank at the address indicated below providing the name(s) and specimen signature(s) of the official(s) authorized to sign Applications:</p> <p>The World Bank 1818 H Street, N.W. Washington, DC 20433, USA Attention: Mrs. Marianne Fay, Country Director</p> <p>Applications: Completed Applications for withdrawal, together with supporting documents, should be provided through the Bank's Client Connection, web-based portal, following the instructions for electronic delivery. In the case the Borrower does not have internet access, the Bank may permit the delivery of Applications for withdrawal, together with supporting documents, to the following address:</p> <p>Banco Mundial SCN Quadra 02, Lote A Ed. Corporate Financial Center, 7º andar 70712-900, Brasília, D.F. – Brazil Attention: Loan Operations</p>
Additional Instructions
<p>Please note that, with regards to Component 3, or Disbursement Category 4 of the Loan Agreement, the IFRs will report on actual payments made by PFIs to eligible MSMEs.</p>

*** Sections and subsections relate to the “Disbursement Guidelines for Investment Project Financing”, dated February 2017.*

[Letterhead]

[DATE]

The World Bank
1818 H Street, N.W.
Washington, D.C. 20433
United States of America

Attention: [Country Director]

Re: IBRD Loan ____ - __ (*[Name of the project]*)

I refer to the Loan Agreement between the International Bank for Reconstruction and Development (the “World Bank”) and [name of borrower] (the “Borrower”), dated _____, providing the above Loan. For the purposes of Section 2.03 of the General Conditions as defined in the Agreement, any ¹[one] of the persons whose authenticated specimen signatures appear below is authorized on behalf of the Borrower to sign applications for withdrawal under this Loan.

For the purpose of delivering Applications to the World Bank, ²[each] of the persons whose authenticated specimen signatures appears below is authorized on behalf of the Borrower, acting ³[individually] ⁴[jointly], to deliver Applications, and evidence in support thereof on the terms and conditions specified by the World Bank.

⁵[This confirms that the Borrower is authorizing such persons to accept Secure Identification Credentials (SIDC) and to deliver the Applications and supporting documents to the World Bank by electronic means. In full recognition that the World Bank shall rely upon such representations and warranties, including without limitation, the representations and warranties contained in the

¹ Instruction to the Borrower: Stipulate if more than one person needs to sign Applications, and how many or which positions, and if any thresholds apply. *Please delete this footnote in final letter that is sent to the Bank.*

² Instruction to the Borrower: Stipulate if more than one person needs to *jointly* sign Applications, if so, please indicate the actual number. *Please delete this footnote in final letter that is sent to the Bank.*

³ Instruction to the Borrower: Use this bracket if any one of the authorized persons may sign; if this is not applicable, please delete. *Please delete this footnote in final letter that is sent to the Bank.*

⁴ Instruction to the Borrower: Use this bracket only if several individuals must jointly sign each Application; if this is not applicable, please delete. *Please delete this footnote in final letter that is sent to the Bank.*

⁵ Instruction to the Borrower: Add this paragraph if the Borrower wishes to authorize the listed persons to accept Secure Identification Credentials and to deliver Applications by electronic means; if this is not applicable, please delete the paragraph. *Please delete this footnote in final letter that is sent to the Bank.*

Terms and Conditions of Use of Secure Identification Credentials in connection with Use of Electronic Means to Process Applications and Supporting Documentation (“Terms and Conditions of Use of SIDC”), the Borrower represents and warrants to the World Bank that it will cause such persons to abide by those terms and conditions.]

This Authorization replaces and supersedes any Authorization currently in the World Bank records with respect to this Agreement.

[Name], [position] Specimen Signature: _____

[Name], [position] Specimen Signature: _____

[Name], [position] Specimen Signature: _____

Yours truly,

/ signed /

[Position]

Six-month forecast

PROYECTO DE APOYO A LA REFORMA DE EDUCACION EN CIRCUITOS SELECCIONADOS PROYECCION DE DESEMBOLSOS Al MM/DD/AAAA (en U.S Dólares)				
COMPONENTES	CATEGORIA DESEMB.	Trimestre 1	Trimestre 2	TOTAL PROYECCION
		BM	BM	BM
COMPONENTE 1: Fortalecimiento de la capacidad institucional de la CFN				
Asistencia técnica				0.00
Fortalecimiento de capacidades				0.00
TOTAL COMPONENTE 1		0.00	0.00	0.00
COMPONENTE 2: Desarrollo y mejora de los productos financieros para promover el acceso a				
Asistencia técnica				0.00
Capitalización del fondo Nacional de Garantía - Fondo Especial				0.00
Capitalización del fondo Nacional de Garantía - Otros programas estandar				0.00
TOTAL COMPONENTE 2		0.00	0.00	0.00
COMPONENTE 3: Líneas de crédito intermediadas por la CFN para que los PFIs presten a las MSMEs				
Provisión de líneas de crédito a PFIs privadas elegibles que a su vez prestarán a MSMEs privadas elegibles				0.00
TOTAL COMPONENTE 3		0.00	0.00	0.00
COMPONENTE 4: Gerenciamiento del proyecto				
Asistencia técnica				0.00
Bienes				0.00
Gastos operativos				0.00
Servicios de no consultoría				0.00
TOTAL COMPONENTE 4		0.00	0.00	0.00
TOTAL		0.00	0.00	0.00
(-) Programación de pagos a través de Pagos Directos (financ.)				0.00
PROGRAMACION DE PAGOS A TRAVES DE AVANCES A LA CUENTA DESIGNADA				0.00
(A)				
(-) Saldo de Efectivo Disponible en Cuenta Designada a la fecha del requerimiento				
Desembolso requerido para el próximo semestre				0.00

NOTAS Y RECOMENDACIONES:

(A) Corresponde al saldo de efectivo disponible en la Cuenta Designada. Incluye la conciliación de Avances a la Cuenta Designada y el Estado Bancario respectivo.

(B) Recuerde que la proyección de gastos, debe incluir los requerimiento de efectivo, es decir pagos efectivos previstos. Además debe corresponder a contratos adjudicados y en ejecución.

(C) Esta información debe tomar en cuenta el Plan Operativo del Proyecto (POA) y el Plan de Adquisiciones

(D) Recuerde adjuntar el estado de cuenta bancario de la Cuenta Designada a la fecha en que se solicita la proyección.

Interim unaudited Financial Report (IFR)

		PROYECTO DE ACCESO A FINANCIAMIENTO PRODUCTIVO PARA MIPYMES		
		ESTADO DE FUENTES Y USOS		
		Al MM/DD/AAAA		
		(Expresado en US\$ Dólares)		
DESCRIPCION	NOTAS A LOS E.F.	AL AÑO / SEMEST. TERMINADO DD/MM/Y1 BM	POR EL AÑO / SEMEST. TERMINADO DD/MM/Y2 BM	ACUMULADO AL PERIODO ACTUAL BM
EFFECTIVO AL INICIO DEL PERIODO				
Saldo inicial Cuenta Designada			-	
TOTAL		-	-	
FUENTES				
Desembolsos BM				-
TOTAL		-	-	-
USOS (Categorías de Desembolso)				
Categoría de desembolso 1:				-
Categoría de desembolso 2:				-
Categoría de desembolso 3:				-
Categoría de desembolso 4:				-
Categoría de desembolso 5:				-
TOTAL		-	-	-
PENDIENTE DE RENDICION POR IFI				
SALDO EFECTIVO		-	-	-
(1) EFECTIVO				
Saldo final Cuenta Designada		-		-
(2) Efectivo al final del período		-	-	-
Diferencia entre (1) y (2)		-	-	-

PROYECTO DE ACCESO A FINANCIAMIENTO PRODUCTIVO PARA MIPYMES
ESTADO DE INVERSIONES ACUMULADAS CONSOLIDADO **
Al MM/DD/AAAA
(Expresado en US\$ Dólares)

DESCRIPCION	NOTA	AÑO / SEMEST. TERMINADO DD/MM/YY	SEMEST. TERMINADO DD/MM/YY	ACUMULADO AL PERIODO ACTUAL
		BM	BM	BM
COMPONENTE 1: Fortalecimiento de la capacidad institucional de la CFN				
Actividad 1.....				
Actividad 2.....				
Actividad 3.....				
Actividad 4.....				
Subtotal		-	-	-
COMPONENTE 2: Desarrollo y mejora de los productos financieros para promover el acceso a financiamiento				
Actividad 1.....				
Actividad 2.....				
Actividad 3.....				
Subtotal		-	-	-
COMPONENTE 3: Líneas de crédito intermediadas por la CFN para que los Pymes accedan a los MSMEs				
Actividad 1.....				
Subtotal		-	-	-
COMPONENTE 4: Gerenciamiento del proyecto				
Actividad 1.....				
Actividad 2.....				
Actividad 3.....				
Subtotal		-	-	-
TOTAL		-	-	-

PROYECTO DE ACCESO A FINANCIAMIENTO PRODUCTIVO PARA MIPYMES

CONCILIACIÓN DE LA CUENTA DESIGNADA

No DE PRÉSTAMO/DONACIÓN:	XXXX
NOMBRE DEL BANCO:	Banco Central del Ecuador
NÚMERO DE CUENTA:	
MONEDA DE LA CUENTA:	USD

	USD
1. Depósito realizados por el BIRF	0.00
2. Menos Valores Recuperados/Documentados	0.00
3. Saldo por Documentar	0.00
4. Saldo al <u>mm/dd/aaaa</u> según Estado Bancario*	0.00
5. Monto de la Solicitud adjunta No. <u>XX</u>	0.00
6. MAS monto pendiente de reponer por el BIRF (1)	0.00
7. MAS retiros efectuados aún no documentados al BIRF (2)	0.00
8. MENOS montos debitados después de la fecha del estado adjunto	0.00
9. MENOS intereses	0.00
10. Total para conciliar con el ítem 3 (4 + 5 + 6 + 7 - 8 - 9)	0.00
11. Discrepancias entre 3 y 10	0.00

Explicación de diferencias y observaciones	
(1) Valor pendiente de reposición por el BIRF	
Total	0.00
(2) Retiros efectuados aún no solicitados al BIRF	
Total	0.00

Notas:

* Este reporte corresponderá al Estado de Cuenta de la Cuenta Designada

Pagos Realizados a Contratos Sujetos a Revisión Previa

Número de Contrato	Nombre del Proveedor	Fecha del Contrato	Monto del Contrato	Fecha de la No Objeción del BM al Contrato	Cantidad pagada al Proveedor	Porcentaje del Contrato pagado con recursos del Proyecto

Disbursement Category 4

PROYECTO DE ACCESO A FINANCIAMIENTO PRODUCTIVO PARA PIMPYMES
CREDITOS OTORGADOS A IFI Y PENDIENTES DE RENDICION A CFN
Al MM/DD/AAAA
(en US dólares)

[illegible]

PROYECTO DE ACCESO A FINANCIAMIENTO PRODUCTIVO PARA MIPYMES
DETALLE DE SUBPRESTAMOS IFI A MIPYMES
Al MM/DD/AAAA
(en US dólares)

Detalle de Líneas de Crédito										
No.	IFI	RUC MIPYME	Nombre MIPYME	Tamaño Empresa	Sector	Municipalidad	Monto del Subpréstamo	Vencimiento Subpréstamo	Fecha de aprobación de Subpréstamo	Uso del Préstamo Capital de Trabajo y/o Inversión
Subtotal IFI	Banco XX						-			
Subtotal IFI	Banco YZ						-			
TOTAL							-			